NORTHWEST ARCTIC BOROUGH ASSEMBLY
RESOLUTION 16-30

A RESOLUTION OF THE NORTHWEST ARCTIC
BOROUGH ASSEMBLY APPROVING A CONTRACT WITH
ALASKA COMMUNICATIONS (ACS) FOR
TELECOMMUNICATIONS EQUIPMENT AND NETWORK
SERVICES, AND FOR RELATED PURPOSES.

WHEREAS: the Borough’s telecommunications equipment and infrastructure is
outdated and the source of frequent technical problems; and

WHEREAS: the Borough solicited proposals for telecommunications
equipment and related services; and

WHEREAS: the Borough review committee determined that ACS offered the
best combinations of price and services; and

WHEREAS: the Borough wishes to enter into an agreement with ACS to
provide the following equipment and services totaling $78,017.65:

- Cabling (turnkey) = $36,598.00
- Phone system (turnkey) = $29,589.20
- Phone Conference system = $6,575.50
- Frt., Airfare, Per diem, lodging = $5,254.95

NOW THEREFORE BE IT RESOLVED: the Northwest Arctic Borough
Assembly approves a telephone system and maintenance agreement with Alaska
Communications.

PASSED AND ADOPTED THIS 26th DAY OF JULY 2016.

Carl Weisner, Assembly President

PASSED AND APPROVED THIS 26th DAY OF JULY 2016.

Clement Richards, Sr., Mayor
SIGNED AND ATTESTED TO THIS 26th DAY OF JULY 2016.

Stella Atoruk, Borough Clerk

ATTEST:

RSN 16-30 ACS
Prepared especially for

Northwest Arctic Borough

On Thursday, July 14, 2016
Prepared by Steve Alden
steve.alden@tekmate.net
375-1150
Northwest Arctic Borough
PO Box 1110
Kotzebue, AK 99752

Northwest Borough Request:
Need (45) Single drops - in a 2 story office wooden construction per customer provided floor plans.

Scope of Work
Install per EIA/TIA standards for CAT6
Install appropriate cable path to support 45 CAT6 cable drops.
All CAT6 drops are single drops to stub up conduit with single gang box.
Access for cable and cable drops are via drop ceiling (10’) on both floors
2nd floor access via new EMT
Mount 3.5” bracket and 48 port CAT6 Panel - above existing backboard & existing patch panel
- Ground bracket to local ground Buss (provided by client)
Test 45 drops per CAT6 testing and provide report.

Assumptions:
Northwest Borough to provide:
- to provide ladders and or man-lifts for duration of project.
- to provide all penetration (cable tech to indicate to POC) floor & wall

Note: Existing cable and cable system leave "as-is" do not remove and or change.

Delivery: 8 weeks (seasonal: Summer - based on schedule)

Travel
(2) techs 8hr travel to/from security and travel time.
- Airfare based on refundable AlaskaAir
(2) techs @70hrs each /10hr days = 7 days
7 each for Lodging, Per diem & vehicle rental
BOROUGH EVACUATION PLAN

Legend:
Blue circles = CAT 6 Drop
Orange line = Cable Path
Yellow Lines = J-hooks
Telecom room

Mount Bracket & 48 Patch Panel

Request NWB to remove shelf to make room.
TekMate, LLC.
Phone: 907-561-6283
Fax: 907-375-1188
600 Telephone Ave. MS#13-TP
Anchorage, AK 99503

Quote
No.: 18257
Date: 7/13/2016

Prepared for: Patrick Savok
Northwest Arctic Borough
PO Box 1110
Kotzebue, AK 99752 U.S.A.

Prepared by: Steve Alden
Account No.: 1735
Phone: (907) 442-2500
Fax: (907) 442-3740
Job: Project

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Item ID</th>
<th>Description</th>
<th>UOM</th>
<th>Discount</th>
<th>Sell</th>
<th>Total</th>
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| TURN KEY QUOTE
Estimated Quote - Actuals will be billed to Client

**Mitel Components**
Northwest Borough purchases Mitel components with Mitel Networks. This portion of quote is based on the Mitel GSA Schedule Contract # GS-35F-0095X.

| 1 | 50005160 | T1/E1 Combo MMC II                            | EA  | $0.00    | $554.13 | $554.13 |
| 1 | 50006266 | 3300 CX(I) II Controller SATA SSD             | EA  | $0.00    | $150.00 | $150.00 |
| 1 | 50006271 | PWR CRD C13 10A 125V - NA Plug                | EA  | $0.00    | $8.25   | $8.25   |
| 30| 50006476 | 5330E IP PHONE                                 | EA  | $0.00    | $218.88 | $6,566.40 |
| 1 | 50006729 | 3300 CX II w/ 1GB RAM Controller              | EA  | $0.00    | $825.00 | $825.00 |
| 1 | 51016170 | LIVE CONTENT SUITE (5320/30/40/60)            |     | $0.00    | $0.00   | $0.00   |
| 1 | 51300183 | 3300 AMB/AOB Connection Unit-America's        | EA  | $0.00    | $90.00  | $90.00  |
| 35| 54000297 | MCD Mailbox license                            | EA  | $0.00    | $27.71  | $969.85 |
| 1 | 54004973 | MiVoice Business Enterprise S/W for 3300      | EA  | $0.00    | $1,662.38 | $1,662.38 |
| 14| 54004975 | MiVoice Bus License - Enterprise User         | EA  | $0.00    | $96.97  | $1,357.58 |
| 1 | 54005195 | Stnd S/W Assur MiVoice Bus Base               | EA  | $0.00    | $93.75  | $93.75  |
| 14| 54005197 | Stnd S/W Assur MiVoice Business User          | EA  | $0.00    | $7.50   | $105.00 |

**Subtotal Mitel Components**
$12,382.34

*The following are non-GSA components and labor.*

**Misc Components**

| 1 | 25400112 | CAT6 15FT Patch Cable - YELLOW (T1/PRI Connection) | EA  | $0.00    | $9.56   | $9.56   |
| 30| 25400091 | CAT6 7FT Patch Cable - BLUE (connect to NBW CPE Switches) | EA  | $0.00    | $6.20   | $186.00 |
| 1.00| 6010504 | MDF Misc. Supplies                               | EA  | $0.00    | $249.00 | $249.00 |

**Subtotal Misc Components**
$1,277.91

Requires 1-year Advance Replacement - maintenance agreement

quote.rpt
Printed: 7/13/2016 4:03:52PM
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<tr>
<td>1.00</td>
<td>6010503</td>
<td>GSA PROGRAM WARRANTY - 1st Year Labor &amp; Parts (Advance Replacement)</td>
<td>EA</td>
<td>$0.00</td>
<td>$2,569</td>
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Implementation (remote/on site)

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<td>24:00 4015009</td>
<td>Voice Network Engineer</td>
<td>HR</td>
<td>$135.00</td>
<td>$3,240.00</td>
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<td>HR</td>
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<td>Project Management</td>
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<td>Project Management</td>
<td>HR</td>
<td>$125.00</td>
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Subtotal Implementation (remote/on site) $9,355.00

Travel RT & Lodging

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<td>Airfare</td>
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<td>$800.00</td>
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<tr>
<td>5.00 6010502</td>
<td>Per Diem Per Day</td>
<td>EA</td>
<td>$83.33</td>
<td>$416.65</td>
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<tr>
<td>5.00 6010601</td>
<td>Lodging Per Day</td>
<td>EA</td>
<td>$208.33</td>
<td>$1,041.65</td>
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<tr>
<td>5.00 6010602</td>
<td>Vehicle Rental Per Day</td>
<td>EA</td>
<td>$83.33</td>
<td>$416.65</td>
</tr>
</tbody>
</table>

Subtotal Travel RT & Lodging $2,674.95

Your Price: $29,589.20
Prices are firm until 7/29/2016 Terms: 70% upon signing, 30% upon completion

Prepared by: Steve Alden, steve.alden@tekmate.net

Scope of Work:
Install Mitel IP PBX W/T1/PRI and 30-5330 IP Telephones on CPE POE Switch (preconfigured by NWB).
Programming
Configuration
Mount in provided RACK & UPS
Mount on backboard
T1/PRI within 7-10’ of Rack

Assumptions
NWB - Client will take care of or provides:
Rack
UPS
Switching patch cords
Station cables, terminated and labeled
Comm room access
Fax, credit card - any analog circuit
Provide voice mail to email/onsite Exchange (4hr)

TeckMate travel INCLUDED.
5 days on site

Customer to provide:
Floor plan with Phone locations
Current phone bill
One person POC and provide guidance on telecom and IT networks,

Estimated Quote - Actuals will be billed to Client
We appreciate the opportunity to service your technology needs.

Accepted by: [Signature] Date: [Signature]

Disclaimer
Any order greater than $2000.00 must be prepaid
TEKMATE requires 70% of the hardware and software cost shown above to be paid prior to the equipment order unless approved by the TEKMATE President or Vice President. This quote does not include shipping or insurance which will be billed at cost.
Professional Services outside of normal work hours will be billed/consumed at time and a half.
If Trade-In discounts are offered, Client is required to have all equipment they are trading in returned to the manufacturer at Client’s expense. If quantities or items are changed, the pricing may change. This quote represents hardware and software estimates only and is subject to technical review. Hardware and software may only be returned when covered by manufacturer warranty. Many hardware and software products may not be returned for any reason due to manufacturer return policies. Most products after being opened are no longer returnable to the manufacturer. Defective products are returned according to each manufacturer's warranty policies.
All labor hours are estimates. Actual hours will be billed unless specified above to be FIXED PRICE or NOT TO EXCEED.
Prices are subject to change if signed quote is received after “prices are firm until” listed date above.
INTEREST WILL BE CHARGED AT THE MAXIMUM RATE ALLOWABLE PER MONTH ON ALL ACCOUNTS OVER 30 DAYS.
## Quote

**No.:** 18265  
**Date:** 7/14/2016

---

**Prepared for:**  
Patrick Savok  
Northwest Arctic Borough  
PO Box 1110  
Kotzebue, AK 99752 U.S.A.

**Prepared by:** Steve Alden  
Account No.: 1735  
Phone: (907) 442-2500  
Fax: (907) 442-3740  
Job: Project

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<table>
<thead>
<tr>
<th>Quantity</th>
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<th>Discount</th>
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<tr>
<td><strong>(45) CAT 6 Single drops installed and tested</strong></td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td><strong>45 CAT6 Drop (Components)</strong></td>
<td></td>
<td></td>
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<tr>
<td>1</td>
<td>CAT6 DROP</td>
<td>LOT 45) CAT6 SINGLE DROPS (Assembly)</td>
<td>EA</td>
<td>$0.00</td>
<td>$3,141.54</td>
<td>$3,141.54</td>
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<td>CAT6 cable, jack, j-hooks, and misc.</td>
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<td></td>
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<tr>
<td><strong>Each assembly includes</strong></td>
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<td>3930 25H12245</td>
<td>1' CAT 6 Cable</td>
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<td>$0.40</td>
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<td>45 2540009</td>
<td>CAT6 SFT Patch Cable - BLUE</td>
<td>EA</td>
<td>$6.93</td>
<td>$311.85</td>
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<td>40 J-Hook (Large)</td>
<td>J-Hook - Large cable support hooks</td>
<td>EA</td>
<td>$10.69</td>
<td>$427.43</td>
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<td>60 J-Hook (Small)</td>
<td>J-Hook, Small cable support brackets</td>
<td>EA</td>
<td>$4.70</td>
<td>$281.81</td>
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<td>45 OR-TJ600</td>
<td>Track Jack Cat 6</td>
<td>EA</td>
<td>$8.60</td>
<td>$387.00</td>
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<tr>
<td>45 OR-4300549</td>
<td>Single FP, TracJack, 1Hole,SC,PC CRVSTRIP, Tab,Screw,Kit</td>
<td>EA</td>
<td>$2.80</td>
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<td>2 2540500</td>
<td>1U Cable Management</td>
<td>EA</td>
<td>$13.40</td>
<td>$26.80</td>
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<td>1 OR-PH66U48</td>
<td>Ortronics Clarity CAT6 48 port patch panel</td>
<td>EA</td>
<td>$0.00</td>
<td>$620.43</td>
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<td>1 OR-604004396</td>
<td>HNGD WL BRKT 3.5X19X6</td>
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<td>Cable Path - floor/ceiling for 8 cables</td>
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<td>$0.00</td>
<td>$83.33</td>
<td>$83.33</td>
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<td>2 2541240</td>
<td>2&quot; EMT Bushing</td>
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<td>50 2541225</td>
<td>1 Foot 6 AWG Ground Wire</td>
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<td>1 2541226</td>
<td>2&quot; Pipe Clamp</td>
<td>EA</td>
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<td>1 2541227</td>
<td>1&quot; - 2&quot; EMT</td>
<td>EA</td>
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<td>6 Shipping</td>
<td>Shipping Costs for cable and hardware</td>
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<td>$0.00</td>
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<td><strong>1 LABOR</strong></td>
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<td>16.00 4011007</td>
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<td><strong>2 TRAVEL</strong></td>
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<td>$3,424.93</td>
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quote.rpt  
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Page 1
Each assembly includes

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Total: $3,424.93

Your Price: $36,598.93

Prices are firm until 7/21/2016

Terms: 70% upon signing, 30% upon completion

Prepared by: Steve Alden, steve.alden@tekmate.net

Northwest Borough Request:
Need (45) Single drops - in a 2 story office wooden construction per customer provided floor plans.

Scope of Work
Install per EIA/TIA standards for CAT5
Install appropriate cable path to support 45 CAT6 cable drops.
All CAT6 drops are single drops to stub up conduit with single gang box.
Access for cable and cable drops are via drop ceiling (10') on both floors
2nd floor access via new EMT
Mount 3.5" bracket and 48 port CAT6 Panel - above existing backboard & existing patch panel
- Ground bracket to local ground Buss (provided by client)
Test 45 drops per CAT6 testing and provide report.

Assumptions:
Northwest Borough to provide:
- to provide ladders and or man-lifts for duration of project.
- to provide all penetration (cable tech to indicate to POC) floor & wall

Note: Existing cable and cable system leave "as-is" do not remove and or change.

Delivery: 4-8 weeks (based on schedule)

We appreciate the opportunity to service your technology needs.

Accepted by: [Signature] Date: 7-26-2016

Disclaimer
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## Quote

No.: 18195  
Date: 06/30/2016

---

**Prepared for:** Patrick Savok  
Northwest Arctic Borough  
PO Box 1110  
Kotzebue, AK 99752 U.S.A.

**Prepared by:** Steve Alden  
Account No.: 1735  
Phone: (907) 442-2500  
Fax: (907) 442-3740  
Job: Project

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<tr>
<td>1</td>
<td>Assembly Chambers (unit + 2 mics (IP Device))</td>
<td></td>
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<tr>
<td></td>
<td>SoundStation IP 7000 (SIP) conference phone. 802.3af Power over Ethernet. Expandable. Includes 25' (6 meter) CAT5 shielded Ethernet cable. Does not i</td>
<td>EA</td>
<td>$1,339.00</td>
<td>$1,339.00</td>
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<tr>
<td>2</td>
<td>EXTENSION MICROPHONES FOR SOUNDSTATION IP7000</td>
<td>ea</td>
<td>$309.00</td>
<td>$618.00</td>
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<td>1</td>
<td>MIVoice Bus License - Enterprise User (IP device)</td>
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<tr>
<td>1</td>
<td>Labor Assembly</td>
<td>HR</td>
<td>$602.50</td>
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</table>

**Each assembly includes**

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Description</th>
<th>UOM</th>
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</tr>
</thead>
<tbody>
<tr>
<td>3.00</td>
<td>Voice Network Engineer</td>
<td>HR</td>
<td>$405.00</td>
</tr>
<tr>
<td>0.50</td>
<td>Project Management</td>
<td>HR</td>
<td>$62.50</td>
</tr>
<tr>
<td>1.00</td>
<td>Client Training</td>
<td>HR</td>
<td>$135.00</td>
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</table>

**Four exec-office/small conference room**

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Description</th>
<th>UOM</th>
<th>Total</th>
</tr>
</thead>
</table>
| 4    | SOUNDSTATION2 EX - EXPANDABLE CONFERENCE PHONE W/ CALLER ID 4 conference phones - will use 4 analog port.  
- Occupies 4 ONS/Analog ports on Mitel controller (4 out of 4 ports used). | EA  | $2,916.00 |
| 4    | Labor Assembly                                        | HR  | $925.00 |

**Each assembly includes**

<table>
<thead>
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<tr>
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**Your Price:** $6,575.50

**Total:** $6,575.50
Prices are firm until 7/14/2016    Terms: Net 30

Quoted by:  Steve Alden, steve.alden@tekmate.net      Date: 6/30/2016

Request: Polycom conference phone w 2x satellite mics (for the Assembly Chambers, which is probably double the size of the ACS Board Room), and four exec-office/small conference room Polycoms.

1. Install IP7000 in conference room - program for IP device from Mitel.
   - will use Streamline IP Port.
2. Install 4 analog Conference units - program as ons/analog port from Mitel.
   - will use 4 ons ports.
Verify dial tone and test with POC.

Actuals will be billed.

We appreciate the opportunity to service your technology needs.

Accepted by:  
Print Name:  Clement Richards

Date: 7-24-2016

Disclaimer
Any order greater than $2000.00 must be prepaid
TEKMATE requires 70% of the hardware and software cost shown above to be paid prior to the equipment order unless approved by the TEKMATE President or Vice President. This quote does not include shipping or insurance which will be billed at cost. Professional Services outside of normal work hours will be billed/consumed at time and a half.
If Trade-In discounts are offered, Client is required to have all equipment they are trading in returned to the manufacturer at Client's expense. If quantities or items are changed, the pricing may change. This quote represents hardware and software estimates only and is subject to technical review. Hardware and software may only be returned when covered by manufacturer warranty. Many hardware and software products may not be returned for any reason due to manufacturer return policies. Most products after being opened are no longer returnable to the manufacturer. Defective products are returned according to each manufacturer's warranty policies.
All labor hours are estimates. Actual hours will be billed unless specified above to be FIXED PRICE or NOT TO EXCEED.
Prices are subject to change if signed quote is received after "prices are firm until" listed date above.
INTEREST WILL BE CHARGED AT THE MAXIMUM RATE ALLOWABLE PER MONTH ON ALL ACCOUNTS OVER 30 DAYS.
**TekMate, LLC.**  
Phone: 907-561-6283  
Fax: 907-375-1188  
600 Telephone Ave. MS#13-TP  
Anchorage, AK 99503  

**alaska COMMUNICATIONS**  
**tekmate.**  

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**Quote**  
**No.:** 18259  
**Date:** 7/13/2016  

**Prepared for:**  
Patrick Savok  
Northwest Arctic Borough  
PO Box 1110  
Kotzebue, AK 99752 U.S.A.

**Prepared by:**  
Steve Alden  
Account No.: 1735  
Phone: (907) 442-2500  
Fax: (907) 442-3740  
Job: COIT

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<table>
<thead>
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<th>Quantity</th>
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<th>Description</th>
</tr>
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<tbody>
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<td>ConstantlyOn IT - On boarding</td>
<td></td>
</tr>
<tr>
<td>1.00</td>
<td>ConstantlyOn IT - Set - Up fee (per agreement 2. (a), ii)</td>
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**The TekMate On-Boarding process includes a detailed best practices list of tasks for our Engineers to on-board our new clients, with their on-premise managed services and environment. It recognizes the users, devices and network, as well as implementing tasks for the purposes of providing the managed services practice - ConstantlyOn IT. The activities include gathering and documenting client information; interviews, business details, users, and devices. As well as documenting data into the ConstantlyON IT - managed services systems, preparing monitoring, CRM/ticketing systems with on-site and remote manage and monitor your network, including remote access and some remote applications (such as backup and recovery, disaster recovery and network management).**

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<table>
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<tr>
<th>Qty. Item ID</th>
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<td>Per Diem Per Day</td>
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<td>5.00 6010602</td>
<td>Vehicle Rental Per Day</td>
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**Each assembly includes**

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| Your Price: | $5,254.95 |
| Terms: | Net 30 |

---

**Prepared by:**  
Steve Alden, steve.alden@tekmate.net  

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**Accepted by:**  

---

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