



# Northwest Arctic Borough

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## SERVING THE COMMUNITIES OF:

Ambler Buckland Candle Deering Kivalina Kiana  
Kobuk Kotzebue Noatak Noorvik Selawik Shungnak

## **REQUEST FOR PROPOSALS** **RFP NO. FY23-03**

### **PROJECT: REGIONAL BOILER REPAIR PROGRAM**

### **SECTION I – ANNOUNCEMENT**

The Northwest Arctic Borough is requesting proposals for the award of a contract or contracts to serve as lead contractor for the Regional Boiler Repair Program in coordination with NANA Regional Corporation. This Request for Proposals (RFP) details the overall scope of services desired, identifies specific qualifications, and desired skills. Responses to this RFP will be used to select and negotiate with a qualified contractor(s) to provide the services described in this RFP. The Borough Assembly will approve the award of a contract or contracts based on the evaluation criteria identified in Section III of this RFP.

This RFP does not commit the Borough to enter into a contract, nor does it obligate the Borough to pay for any costs incurred in the preparation and submission of responses to this RFP. The Borough reserves the right at its sole discretion: to make selections, to reject any or all submissions, to issue subsequent RFPs, to remedy technical errors in the RFP process, and to enter into a contract for all or some of the services described in this RFP.

Proposals must be received by the Northwest Arctic Borough Clerk, P.O. Box 1110, Kotzebue, Alaska 99752 or at the Borough office located at 163 Lagoon Street, Kotzebue, Alaska 99752, by 4:30 p.m., local time on December 12, 2022. The proposals will be opened publicly at 9:00 a.m. December 13, 2022, or as soon thereafter as practicable. **Proposals received after the deadline will not be considered. FACSIMILE PROPOSALS WILL NOT BE ACCEPTED.**

RFP documents may be obtained from the office of the Northwest Arctic Borough Clerk by mail, email, at [www.nwabor.org](http://www.nwabor.org), or in person at the Borough offices in Kotzebue, Alaska or by calling (907) 442-2500, ext. 104. Questions about this RFP may be directed to Carl Weisner, Director of Public Services, at [cweisner@nwabor.org](mailto:cweisner@nwabor.org) or (907) 442-8224.

### **NORTHWEST ARCTIC BOROUGH**

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Dickie Moto, Sr., Mayor

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Date

## SECTION II - INSTRUCTIONS TO PROPOSERS

### PROPOSAL PREPARATION

Proposal Format: Proposals must be typewritten or prepared in ink and must be attached to the form provided in Section IV of the RFP. Proposals must also include a completed “Local Bidder Certificate” found in Section V of the RFP. No oral, telephone, or facsimile proposals will be accepted. See Proposal Submission below.

Conformance to Proposal Requirements: Proposals must conform to the requirements of the RFP. All necessary attachments (residency statement, references, descriptive literature, etc.) must be submitted with the proposal. Cost proposals must be stated as indicated in the proposal. Failure to comply with all requirements of the RFP may result in proposal rejection.

Time of Completion: Contractor must be able to complete the repair services before March 30, 2023.

Signature on Proposal: An authorized representative of the proposer must sign proposals in ink. Signature on a proposal certifies that the proposal is made without collusion with any person, firm, or corporation making a proposal for the same goods and/or services, and is in all respects fair and without collusion or fraud. Signature on a proposal also certifies that the proposer has read and fully understands all proposal specifications, terms, and conditions.

Proposal Modification: Modifications or deletions made before submitting a proposal must be initialed in ink by the person signing the proposal. Proposals, once submitted, may be modified in writing before the time and date set for proposal closing. Any modifications shall be prepared on the proposer’s letterhead, signed by an authorized representative, and state that the new document supersedes or modifies the prior proposal. Modifications must be submitted in a sealed envelope or PDF email clearly marked “Proposal Modification,” and identify the proposal number and closing date.

Proposal Withdrawals: Proposals may be withdrawn in writing on proposer’s letterhead signed by an authorized representative and received by the Borough Clerk prior to proposal closing time. Proposals may also be withdrawn in person before proposal closing time upon presentation of appropriate identification.

Protest of Proposal Specifications: A proposer who believes proposal specifications are unnecessarily restrictive or limit competition may submit a protest, in writing, to the Northwest Arctic Borough Clerk. To be considered, protests must be received at least five (5) days before the proposal closing date. Envelopes containing protests should be marked as follows:

“Protest Proposal RFP FY23-03, Closing Date: 12/7/2022.”

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Proposal Submission: Hard copy sealed proposals or PDF emails must be received and time-stamped by the Borough Clerk at the listed addresses below prior to proposal closing time. No proposal received after proposal closing time will be considered. To ensure proper identification and handling, all proposals must be submitted in a sealed envelope or PDF email, clearly identified as “Regional Boiler Repair Program RFP FY23-03.” The Borough Clerk shall not be responsible for the proper identification and handling of any proposal not submitted in an envelope bearing the required proposal label. Please be advised that the Borough email system rejects all emails exceeding 25mb in size.

**Mail to:**  
**Borough Clerk**  
**Northwest Arctic Borough**  
**P. O. Box 1110**  
**Kotzebue, AK 99752**

**Or Email to:**  
**[satoruk@nwabor.org](mailto:satoruk@nwabor.org)**

Proposal Opening: Proposals will be opened at 9:00 a.m. on December 13, 2022, in the Northwest Arctic Borough Assembly Chambers (unless otherwise specified), 163 Lagoon Street, Kotzebue, Alaska 99752. Proposers may be present; however, award decisions will not be made at the opening, and any proprietary information may be withheld from public inspection.

Evaluation Criteria: Proposals will be evaluated based on the evaluation criteria set forth in Section III of this RFP and on the recommendations received from the Evaluation Committee.

Award: The contract will be awarded for design, procurement, removal, and installation services based on the evaluation criteria and to the proposer who, in the discretion of the Borough, offers the best combination of price and performance, and meets all requirements of the specifications. At its discretion, the Borough may award contracts to more than one proposer. Upon successful completion of the contract, the Borough may consider awarding subsequent projects to the selected contractor(s).

Proposal Rejection: The Borough reserves the right to reject any or all proposals.

Local Bidder Preference: “Local Bidders” are entitled to a 5% cost preference as described in the Northwest Arctic Borough Code (“NABC”) § 6.16.470, but a contract under this RFP will not be awarded on the basis of cost alone.

Payment: A lump sum payment will be made following invoicing. Proposals that require payment in less than 30 days after receipt of invoice or delivery of services, whichever is later, may be rejected.

Proposal Results: Only a proposer who receives an award will be notified of proposal results; unsuccessful proposers will not be notified. Proposal files are public records and available for review at the Borough Clerk's office between 9:00 a.m. - 11:00 a.m. and 2:00 p.m. - 4:00 p.m. Monday through Friday.

Equal Opportunity: Proposals will receive fair and equitable consideration without regard to race, color, religion, sex, age, national origin, or handicap.

Contact: Direct questions regarding RFP requirements to: Carl Weisner, Director of Public Services, in person, by mail, at the Borough offices, by phone at (907) 442-8224, or through email at [cweisner@nwabor.org](mailto:cweisner@nwabor.org).

## **SECTION III – EVALUATION CRITERIA**

The Borough's Evaluation Committee will evaluate RFP responses. The Committee will consider how well the proposal meets the Borough's requirements as described in the RFP. It is important that the responses be clear and complete to ensure that the Committee can adequately understand all aspects of the proposal.

### **Primary Evaluation Criteria**

1. Experience performing boiler repair services
2. Adherence to requirements for RFP preparation
3. Cost (hourly service proposals preferred)

### **Minimum Criteria (no points)**

1. One year in business
2. Current Alaska business license
3. At least 2 references from clients in Alaska
4. Unlimited Commercial and Industrial Plumbing Mechanical Administrator License; bonded and insured; liability insurance; and workers' compensation insurance as required by law
5. General liability insurance

### **Criteria to be Scored and Weight**

1. Contractor's experience performing similar work (30 points)
2. Boiler repair proposal (20 points)
3. Cost (50 points)

### **Award**

Proposals must demonstrate ability to provide services outlined in the "Scope of Services" and include all "Information Required" as described in Section VI of this RFP. If awarded, the contract will be awarded at the discretion of the Borough Assembly to the proposer who is judged to offer the best combination of price and performance, and to have met all specified qualifications. The Borough fully reserves the right to exercise subjective judgment in ranking proposals.

**SECTION IV - PROPOSAL SUBMISSION FORM**

I, the undersigned, submit the following proposal for design, procurement, removal, and installation services as further described in this Request for Proposals.

Proposer's Signature: \_\_\_\_\_

Proposer's Printed Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_

Fax Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Business License  
Number: \_\_\_\_\_

Federal Tax ID Number  
(EIN): \_\_\_\_\_

## SECTION V – LOCAL BIDDER CERTIFICATE

### **“Local Bidder” Certification:**

Yes, I certify that I am a “local bidder.” The Northwest Arctic Borough Code (“NABC”) § 6.16.470 describes the requirements to be considered a “local bidder.” Local bidders are eligible for a 5% preference in price consideration. Price consideration is not the sole criteria for awarding a contract under this RFP.

\_\_\_\_\_

\_\_\_\_\_ No, I am not a “local bidder” as described in NABC § 6.16.470.

## SECTION VI - DETAILED SPECIFICATIONS

At this time, the scope of services includes the following minimum specifications. The scope of services will be finalized once the contractor(s) for the project is selected.

### 1.0 Scope of Services

In coordination with NANA Regional Corporation, the Borough is performing a regional boiler repair program (the “Program”). The Program will provide basic boiler and Toyostove repair services to selected Borough households. Program services will be provided through an independent contractor (the “Lead Contractor”).

This RFP solicits services to serve as the Lead Contractor. The Program will provide basic boiler and Toyostove repairs for elders. For the Program, “Elders” are residents the age of 60 and over. Eligible recipients of Program services must be Elders who are the head of the household. The Borough will provide a list of Program recipients to the Lead Contractor. Participating Elders will have completed a one-page application identifying the type of boiler and potential issues to help guide the Lead Contractor through planning and parts prior to onsite work. They must also execute a Borough-prepared liability waiver naming NAB, NANA, and Lead Contractor as released parties.

Each household will be eligible for basic boiler repair services in an amount up to \$800 (“Household Limit”), to include all parts and labor. Services, including necessary parts, in excess of the Household Limit will be the responsibility of the household and may be agreed upon at the time of service with the Lead Contractor, prior to incurring costs above \$800.

Lead Contractor will provide basic inspection, cleaning, and calibration services. Lead Contractor will strive to repair or replace necessary parts up to the Household Limit. Lead Contractor will also be directed to cease services if unsafe conditions are discovered.

NANA sponsored 24 shareholders’ (“Trainees”) participation at a two-week training course at Alaska Technical Center in Kotzebue (<https://www.nwarcic.org/atc>) where shareholders learned boiler and Toyo stove repair work. NANA Construction LLC will employ these Trainees to work with Lead Contractor. Although NANA Construction will be responsible for all employment related issues, Lead Contractor will be responsible for directing and guiding Trainees’ work on site.

The Program will serve Kotzebue and the 10 surrounding NAB communities: Ambler (Ivisaappaat), Buckland (Nunatchiaq), Deering (Ipnatchiaq), Kiana (Katyaak), Kivalina (Kivaliniq), Kobuk (Laugviik), Noatak (Napaaqtugmiut), Noorvik (Nuurvik), Selawik (Akuligaq), and Shungnak (Isiqnaq). The parties will consider focusing on subregions in order to maximize efficiency as follows:



- Kotzebue
- Upper Kobuk (Ambler, Kobuk, and Shungnak)
- Coastal Villages (Buckland, Deering, Kivalina, and Noatak)
- Mid Region (Kiana, Noorvik, and Selawik)

Bidders are encouraged to bid for one or all four of the subregions; however, bidders submitting proposals for more than one subregion must demonstrate capacity and staffing to complete all work in accordance with Section II, Time of Completion.

The Borough will work with the Lead Contractor to locate local housing and local transportation.

## **2.0 Agreement Period**

Work will be performed pursuant to a standard form Borough construction services contract (sample available from Borough Clerk) and will commence as soon as possible and shall terminate no later than April 30, 2023, unless terminated earlier pursuant to the contract's terms. The Borough may agree to extend the agreement for additional building construction services, to be determined at a later date.

## **3.0 Payment**

Payment will be made upon monthly invoices itemizing services rendered and approved reimbursable expenses. The Borough will pay invoices submitted by the selected contractor on a lump sum basis as stipulated in the services agreement. Prior to payment, invoices will be reviewed to determine if billing is reflective of actual agreed-upon project services and performance. Upon acceptance of the billing by the Borough Finance Department, the payment will be processed and submitted to the contractor.

## **4.0 Review and Selection Process**

- 4.1 The Northwest Arctic Borough Evaluation Committee consists of the Borough Mayor, the Director of Public Services, Albie Dallemolle, NANA's Senior Director of Village Economic Investment, and Fred Elvsaa, General Manager of NANA Construction. The Borough reserves the right to modify the membership of the Evaluation Committee.
- 4.2 The Evaluation Committee will rank the proposals against the criteria in Section III of this RFP and submit its recommendation to the Assembly for approval and execution of a construction services agreement. The Assembly will award the contract in its sole discretion and judgment.

4.3 The Northwest Arctic Borough may reject any proposal not in compliance with all prescribed public bidding procedures and requirements in this RFP, and may reject any proposals upon a finding that it is in the Borough's interest to do so. The Borough also reserves the right to waive any informality in any proposal and to delete matters from proposals if not prohibited by law.

## 5.0 Information Required

For hard copy submissions, proposers must submit one (1) clearly marked "Original" and three (3) copies of their proposal. The Borough reserves the right to solicit additional information from applicants if the Borough deems such information is necessary during the evaluation process.

Responses to this RFP shall include the following components:

- 5.1 Name or business name, mailing address, telephone number, and email address.
- 5.2 Number of years in business performing commercial or industrial boiler repair services.
- 5.3 List of proposed personnel to be involved with this project, their education/training and/or experience related to the project, and the name of the individual who would be the Borough's primary contact.
- 5.4 Staff availability, considering the current and planned workload in order to perform the required services.
- 5.5 Specialized experience performing similar work.
- 5.6 Past record of performance regarding similar work.
- 5.7 Methodology for program – cost proposal, schedule, and program implementation plan.
- 5.8 A minimum of two references. List contact name, address, phone number, fax number, and email address for each reference. *The Borough reserves the right to investigate the references and past performance of any applicant with respect to its successful performance of similar projects, compliance with specifications and contractual obligations, completion of prior projects on time, and other factors related to the work of this project. The Borough is not limited to the references provided by the proposer.*
- 5.9 Include a copy of current and valid Alaska business and Unlimited Commercial and Industrial Plumbing Mechanical Administrator License.